



Issue XX April 2011

FOR PRIVATE CIRCULATION ONLY



Relationships

BUILDING Relationships

Civil Engineering Construction Contractors

*Great things are not done by impulse,
but by a series of small things brought together.*



I am fortunate to have finally joined the Management of BEB and so far, it has been a learning experience. From personnel on sites to the departments in office, people have taken out time inspite of their busy schedules to acquaint me with the workings of the company. We have embarked on the process to take the firm to a new level and it is heartening to see that everyone is shouldering the responsibility for that.

There are some observations which I would like to share with everyone. Efficiency on projects as well as in the office should be given utmost priority. Thereby, the quantum of work completed as well the results achieved would be bettered. Increased efficiency also indirectly reduces overheads. Quick, effective and time-bound decisions taken by the Project Managers along with adequate office support would help in the smooth functioning of a project.

Optimum utilization of resources and timely ordering of materials is also essential. Resources deployed intelligently can help save time and money. Be it people or equipment, we must ensure that at no point is there wastage or redundancy. Judicious use of even the smallest of items can create a big impact in the long run. Work delays can greatly be minimized by planning the purchase of required material in advance. The time-line of a project should not be affected due to non-availability of material at the last moment.

I have a long way to go before I can understand the intricacies and issues that everyone is dealing with. I look forward to working with everyone, continue learning and hopefully in the process I turn out to be a valuable asset to the company.

Jeet D Kapadia
Management Executive

'Achievement
Award
for Best Project'
Brigade Gateway,
Bangalore

for
'Best
Professionally
Managed
Company'



BEB
bags 2
prestigious
CIDC
Vishwakarma
Awards
2011



CIDC confers Two Awards on BEB

Dinesh Nayak DGM - Tech. & Mktg.



for Best Professionally Managed Company



Achievement Award for Best Project, Bangalore



Last year when I attended CIDC Vishwakarma Awards Ceremony on 7th March at Stein Auditorium, India Habitat Centre in New Delhi, little did I realize that I will be coming here again in 2011 for two awards.

It was a matter of great pride and joy to watch Mr. Digant Kapadia, our Managing Director climb the steps of the stage and receive the award for "Best Professionally Managed Company." It was a fitting tribute to an Organisation which has nurtured a culture of innovation and excellence in construction and is now on the threshold of bringing in the state-of-the-art technology of pre-cast pre-fabricated construction to India.

The pride and joy multiplied when Mr. Manoj S. M., Gen. Manager Operations, Bangalore walked up the stage and received "Achievement Award for Best Project Category - Buildings (Commercial)" for our Brigade North Star Project.

The Chief Guest of the ceremony was the Union

Minister of State for Urban Development, Prof. Saugata Roy. In his address, he congratulated all the award winners.

The Hon'ble Minister referred to the seriousness of the housing problem due to the increase in population and rapid urbanization resulting in a deficit of 24.17 million housing units. He drew attention of the construction fraternity to the harsh ground reality and the privations of the people due to housing shortage. He appealed to the engineers to pay attention to the human cost and problems faced by the construction workers.

CIDC has increased the number of categories as well as number of awards in each category this year. We should endeavour to enter as many categories as possible next year, since number of participants goes on increasing every year. Therefore, we will have to excel that much more to stay ahead of the pack.

Team BEB has its task cut out!

CIDC VISHWAKARMA AWARDS 2011
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The story behind the Two CIDC Awards

Dinesh Nayak DGM - Tech. & Mktg.



Manager; Mr. D. R. Nayak, DGM-Technical and Marketing and Mr. Rajeev Saxena, DGM-Contracts, Delhi Office.

The theme for the last year's nomination was "Evolution/Ingress/induction of new/frontier technology." The theme chosen for this year's documentation was "Spirit of innovation". With last year's experience under the belt, this year's documentation turned out to be far superior to that of last year in terms of quantum & quality of contents, page layout, colour scheme, compilation in a logical order and production quality.

It was indeed a triumph of collective endeavour and team spirit. Several persons contributed to achievement of this honour.

Mr. B. E. Billimoria and Mr. L. K. Kapadia created a work culture which nurtured excellence and innovation, which brought out the best in our past and present employees to create landmark structures which lent tremendous weight to our nominations.

Mr. D. V. Kulkarni very generously handed over his treasured collection of photos and slides when he retired, which came in handy while compiling the documents for the nominations.

From time to time during the last 9 years, Mr. N. C. Parameswaran, our Chairman and a number of veterans of the Company provided information about Company's projects and Company's past during conversations with me, which proved invaluable while compiling the information about the Company that went into the nomination papers.

Mr. Manoj S. M., and Mr. Kedar Limaye, Assistant Project Manager provided photographs and facts & figures about the Brigade North Star Project which was the valuable source material for the nomination.

While I was working on my writings for the nominations, Mr. Bhushan Naik happened to pass by. When he learnt what I was doing, he gave some brilliant ideas and tips which apart from adding value to the documentation, started a chain of thoughts which generated more ideas which in turn benefited the task at hand.

Mr. Augustine Fernandes provided some of the pictures, slides and posters from his vast collection. He made many useful suggestions and rendered tremendous help with formatting, printing and compiling, which made a good submittal better.

Mr. Jayesh Rathod worked ceaselessly on xeroxing and compiling in spite of the usual frenetic pace of activities in the Tender Department. He was so enthusiastic about the whole affair that he also came up with good suggestions from time to time, which added value.

While I devoted substantial amount of time on the documentation for these two nominations, I was unavailable for tender-related work to that extent, which in turn put more burden on all my colleagues in the Tender Department in addition to the heavy load they all always carry. They put up with all that with cheer and patience. Without such support and forbearance, it was impossible to meet the deadline.

Last but not the least, Mr. Kaiyoze Billimoria and Mr. Digant Kapadia provided the spark that started the train of thoughts, which led to the winning post. Mr. Digant Kapadia gave useful ideas and suggestions on several occasions, which added tremendous value to our documentation.

All this culminated in these two awards. Let us now work towards achieving a hat-trick in 2012.



1 - Mr Digant Kapadia, Our Managing Director receiving the CIDC Vishwakarma Award 2011 for 'The Best Professionally Managed Company'

2 - Mr Manoj S. M., Our General Manager - Operations, Bangalore, receiving the 'Achievement Award for the Best Project, Category - Buildings (Commercial)'

3 - Mr Digant Kapadia and Mr Manoj S. M. flanked by (L to R) Mr Rajeev Saxena, Mr D. R. Nayak & Mr Amresh Jalali

The month of March 2011 has brought good tidings. We have won the prestigious CIDC Vishwakarma Award for "Best Professionally Managed Company" for the second time in a row. As icing on the cake, we have also won "Achievement Award for Best Project, Category - Buildings (Commercial)" for our Brigade North Star Project.

The Awards ceremony was held on 7th March 2011 in New Delhi at Stein Auditorium of India Habitat Centre. Team BEB was represented by Mr. Digant Kapadia, our Managing Director; Mr. Manoj S. M., Gen. Manager-Operations, Bangalore; Mr. Amresh Jalali, Sr. Gen.

CWG 2010



Stadia for CWG 2010

'1982 ASIAN GAMES' were held in New Delhi. All Stadia for various games were built by PWD and CPWD. As BEB was not even bidding for any contracts tendered by these Departments, BEB did not participate in any of the Stadia Projects of Asian Games. At that time we were invited by many Hoteliers to construct hotels in New Delhi to be inaugurated well before the start of 1982 Asian Games. I went to Delhi for reconnaissance survey and came back and agreed to take up the challenge of mobilizing enough number of work force required for completing the hotels on schedule.

Our Founders, after due consideration decided not to venture for these projects due to the stringent time period set for completion of the projects and also due to non-availability of experienced staff who were willing to work in Delhi.

In the year 2004 it was declared that Common Wealth Games 2010 would be held in New Delhi. We immediately applied for pre-qualification for the various infrastructural projects connected with CWG 2010. In the year 2007 we participated in the tenders for the construction of Tyagaraja Stadium and foundation works of Sirifort Sports Complex without any success.

After one year we submitted our tenders for civil, structural and finishing work of both Sirifort Sports Complex and Yamuna Sports Complex. We had plan of executing only one of the two projects as executing both within the specified time was beyond our imagination.

When the tenders were opened BEB happened to be lowest on both the tenders and hence both the contracts were awarded to us. It was a nightmare for the Management as we did not have even a handful of dedicated staff to go and take up the task of executing the contracts in a time bound manner. As we could not refuse the work already awarded to us we assumed lot of courage and plunged in the execution of the two stadia.

We were only lucky to have DDA as our Client, the top Management of whom supported us right throughout the contract period. DDA, BEB and the Consultants worked as one team without any hitch at any time. Any technical problem during the construction time was solved considering the same was a common problem of all concerned. I had seldom found such team spirit in any other projects.

We completed the works in 23 months even though we were eligible for 25 months time as per Contract Conditions.

By executing these two contracts we learnt quite a lot in many new items which we had never come across in the last fifty years. Maccolloy Bar Architectural System, Syphonic Roof Drainage System, King Span Insulated Panels, GKDMesh, Retractable Seating System/Permanent Plastic Seats, etc. were few such items executed by us in these projects. Most of the above items were all imported from various countries such as UK, Germany, Australia, etc.

BEB can take credit for executing these works and completing the same on schedule for conducting the CWG events in the Stadia. Even though there was adverse criticism in the media about the various projects of CWG 2010 BEB was far away from all of them because of which we command respect from our valued clients. BEB considered the interest of these projects well above our own interest as the completion of these contracts had some thing to do with our National Pride.

My heartfelt thanks to all the dedicated staff who worked very hard for achieving the target dates.

N C Parameswaran
Chairman

APOLOGY.....

In the last issue, the front page article by our Chairman was inadvertently printed incomplete and I am sure many of you must have been perplexed over the abrupt ending.

I am repeating the article in this issue to enable all of you to enjoy the write-up which is interesting reading.

-Editor

Just For You

Sneha Natarajan
Manager - Communications

A young man, a student in one of the universities, was one day taking a walk with a professor, who was commonly called the student's friend, due to his kindness to those who waited on his instructions. As they went along, they saw lying in the path a pair of old shoes, which they supposed belonged to a poor man who was employed in a field close by and who had nearly finished his day's work.

The student turned to the professor saying: "Let us play the man a trick. We will hide his shoes, and conceal ourselves behind those bushes, and wait to see his perplexity when he cannot find them."

"My young friend" answered the professor, "we should never amuse ourselves at the expense of the poor. But you are rich and may give yourself a much greater pleasure by means of this poor man. Put a coin in each shoe and then we will hide ourselves and watch how this affects him."

The student did so and they both placed themselves behind the bushes close by. The poor man soon finished his work and came across the field to the path where he had left his coat and shoes. While putting on his coat he slipped his foot into one of his shoes, but feeling something hard, he stooped down to feel what it was and found the coin. Astonishment and wonder were seen upon his countenance. He gazed upon the coin, turned it around and looked at it again and again.

He then looked around him on all sides, but no person was to be seen. He now put the money into his pocket and proceeded to put on the other shoe; but his surprise was doubled on finding the other coin. His feelings overcame him; he fell upon his knees, looked up to heaven and uttered aloud a fervent thanksgiving in which he spoke of his wife, sick and helpless and his children without bread, whom this timely bounty from some unknown hand, would save from perishing.

The student stood there deeply affected, and his eyes filled with tears. "Now," said the professor, are you not much better pleased than if you had played your intended trick?"

The youth replied, "You have taught me a lesson which I will never forget. I feel now the truth of these words, which I never understood before: 'It's more blessed to give than to receive.'"

I am sure many of you, not too long ago, must have gone through the same feeling when you came forth gladly with your generous contribution to help out one of our colleagues who was facing hard times due to surgery and hospitalization for his son followed by his own open heart surgery. Our Colleague has since recovered fully and is back at work. I appreciate this very kind gesture and hope we will continue to remember "It's more blessed to give than to receive."

Certificate of Excellence for 'Speedy Completion & Quality Construction of Aparna Sarovar Project'



Mr R. P. Varma, General Manager-Operations (Hyderabad), receiving the certificate at the hands of Mr S. S. Reddy, Managing Director of Aparna Constructions and Estates Pvt. Ltd.



This project is one of the largest residential projects of its kind in Hyderabad



'Safety Day'

at Salarpuria Greenage Bangalore



at MRR Hospital Mumbai



Safety week celebration inculcates the habit of safety at workplace

The National Safety Week is observed every year in India from 4th March to 10th March. It is observed to highlight the importance of SAFETY in all spheres of life so as to prevent mishaps and accidents resulting out of neglect or lack of awareness.

Our Sites all over have had a weeklong celebration by conducting various activities with wide spread participation by one and all from the top engineers' level to the ground level labour staff, such as poster & banner making which promote safety, competitions for safety slogans, housekeeping, safety performances, safety suggestions, community awareness programme, etc. Prizes were distributed to the winning competitors.



'Safety Day' at Reliance Media Mumbai



Basic Guidance for Income Tax (Direct Tax) India Income Tax Slabs

Fin. Yr. 2011-2012 Income Tax Slab (in Rs.)	Tax
FOR MEN	
0 to 1,80,000	No Tax
1,80,001 to 5,00,000	10%
5,00,001 to 8,00,000	20%
Above 8,00,000	30%
FOR WOMEN	
0 to 1,90,000	No Tax
1,90,001 to 5,00,000	10%
5,00,001 to 8,00,000	20%
Above 8,00,000	30%
FOR SENIOR CITIZEN >60 but <80years	
0 to 2,50,000	No Tax
2,50,001 to 5,00,000	10%
5,00,001 to 8,00,000	20%
Above 8,00,000	30%
FOR SENIOR CITIZEN >80years (Special Category)	
0 to 5,00,000	No Tax
5,00,001 to 8,00,000	20%
Above 8,00,000	30%

N R Parikh Retires

Mr N.R. Parikh has retired after over 3 decades of meritorious service in BEB. We wish him good health and many more fruitful years in the Company.

Certain Deductions /Exemption for Salaried Person

Education Allowance

Children Education @Rs.100 per Child (Max two Children) (100*2*12 = 2400)

Hostel Allowance

Children Education @Rs.300 per Child (Max two Children) (300*2*12 = 7200)

Conveyance / Transportation to-from office

Rs.800/- pm. (800*12=9600/-)

Tuition Fees

Actual Tuition fees paid during the year. (For Self, spouse, children)

House Rent Allowance Exmption - as per Income Tax Act 1961.

Three conditions (below) - whichever is less.

- 1.Actual House Rent Allowance received
- 2.50% of basic in metro, non metro 40% of basic
- 3.Rent paid in excess of 10% of basic

Gratuity is exempt upto 10Lakhs.

Investment - TOTAL RS.1.20Lakhs as below

80C Maximum Rs.1Lakh
80CCF Infra- Bonds Maximum Rs.20,000/-

Medical Bills Rs.15,000/- or actual allowance received or bills submitted. (Whichever is less)

U/S 80D Medclaim actual paid, maximum upto Rs.15000/- (if medclaim for senior citizen paid is Rs.20,000/-) (15000+20000=35000/-) u/s 80DDB

Deductions in respect of interest on loan taken for higher education u/s 80E

100% of interest paid on loan (& not repayment of loan) Till 7 successive A.Y or till the interest on such loan fully paid off.

Profession Tax Maximum deducted Rs.2500/- per annum.

Letters to the EDITOR

The staff picnic was really Wonderful. It was well planned, well conducted & we should strive for many more such events to boost our team building. Congratulations!

Johnson Varughese,
A. G. M. - Admn.

Kudos for organising the delightful picnic. I noticed that everybody (myself included) enjoyed it. The camaraderie that was seen was heartening. We also discovered the latent talent in our organisation. However the food was nothing to write home about.

Dinesh Nayak,
D. G. M. - Tech & Mktg.

Hearty congratulations to our Bangalore Team, our Management & all Senior Colleagues for the CIDC Vishwakarma Awards 2011.

**S M H Mohammed Hussain
& Bhavini Staff**

Contracting is a thankless profession. Unlike many other professions, there is no charm and pleasure while working in this field. There is no appreciation either. The AWARDS therefore in such a situation have a very high value. To get it for two consecutive years speaks of consistency & progress in our profession. Right planning of a job, executing consistently with diligence and in time by all the concerned in every activity can bring success. Success in construction cannot be due to one person. Ultimately in a real sense the "Joy of creation" is the biggest reward that comes automatically to a constructor.

D. V. Kulkarni
Sr. Technical Consultant

It was a matter of pride to receive Certificate of Excellence for Apama Sarovar Project. We salute all those who were involved in this project. We are grateful to our management for having reposed confidence in us, which made this achievement possible.

L. V. Prasad,
A. G. M. - Projects (Hyd.)

Staff Picnics are beneficial by personnel meeting & mingling in a relaxed atmosphere actually improves Company's morale and productivity.



DAY OUT!!! 5TH MARCH 2011 - GOLDEN VALLEY RESORT(THANE)

Project Update

S. N. Bhat, V. P. - Operations

RESIDENTIAL

- NEW** 'Madhav Bhavan' at Lower Parel, Mumbai - residential tower with basement, ground + mezzanine, 5 podiums + 45 Storey Tower
- NEW** 'Lotus Complex' at Lower Parel, Mumbai - 2 residential towers with 34 Floors, 1 commercial building with 17 Floors & 1 service apartment with double basement, ground + 7 level podium + 38 Floors
- 'Mahindra Splendour' at Bhandup, Mumbai - 5 towers with 2 level parking and stilt. 2 towers having 32 floors each and 3 towers having 21, 23 and 25 floors each
- NEW** 'Bougenvilla' at Sarjapur, Bangalore - 4 towers with ground + 11 floors
- NEW** 'IREO Victory Valley' at Gurgaon, Harayana - 1 tower with double basement, ground + 25 floors and Row Houses G+1 - 1 nos, G+3 - 2 nos & G+7 - 2 nos
- 'Crescent Court' at Greater Noida, Uttar Pradesh - 3 towers with double basement, ground + 22 floors and 2 towers with double basement, ground + 6 floors
- 'Lodha Bellissimo' at Lower Parel, Mumbai - 3 level podium and stilt + 50 floors

- 'New Haven Township' at Boisar, Thane - 33 buildings with ground + 2 floors & 49 with ground + 3
- 'Concorde Manhattan' at Doddathoguru village, Bangalore - 5 towers with double basement, ground + 14 floors
- 'Salarpuria Greenage' at Hongasandra village, Bangalore - 3 towers with 21 floors and 1 tower with 25 floors
- NEW** 'Salarpuria Phase II' at Hongasandra village, Bangalore - 6 towers with double basement, ground + 21 floors
- 'Aparna Sarovar' at Kancha Gachibowli village, Hyderabad - 5 towers with double basement, ground + 19 floors
- 'Manjeera Residential' at Kukatpally, Hyderabad with three basements, ground + 23 floors
- Residential Tower at Bhavini Township Anupuram Kalpakkam, Chennai, with ground + 17 floors
- NEW** 'Embassy Residency' at Perumbakkam, Chennai - 4 towers with ground + 8 floors
- NEW** 'Gulmohar Villas' at Perambur, Chennai - 110 villas with ground + 2 floors each

'Manjeera Commercial' at Kukatpally, Hyderabad - with three basements, ground + 8 floors

UTILITY

- 'Namaste Hotel & Office Tower' at Mumbai with three basements + 67 floors
- 'P. D. Hinduja National Hospital and Medical Research Centre' at Mumbai, with additional 20 floors above existing 2 floors
- 'Reliance Mediaworks' studios at Film City- Goregaon, Mumbai
- 'MRR Hospital' at Worli, Mumbai
- NEW** 'ASB Mold Factory Building' at Ambernath, Thane with ground + 2 floors
- NEW** 'Dairy Plant' at Virar, Thane with basement, ground + 1 floor
- 'Sri Sathya Sai Hospital and Medical College' at Chennai with ground + 3 floors and ground + 4 floors respectively
- 'Vedanta Cancer Hospital and Research Centre' at Raipur with numerous low rise structures housing various departments & facilities
- 'Centre of Excellence for Training in Energy Efficiency' at Chennai, Block D with ground + 1 and Block E & F
- NEW** 'IGCAR' at Kalpakkam, Chennai - ground + 3 floors
- 'Amanora' Mall at Hadapsar, Pune - 2 blocks with basement, ground + 3 floors
- 'CIPLA' R & D Centre at Vikhroli, Mumbai



COMMERCIAL

- 'Rubix Mall' at HMT layout, Bangalore - with single basement, ground + 11 floors + terrace
- 'Aricia Fortune Commercial complex' at Mumbai, three basements with 9 floor parking + 1 service floor + 17 Upper Floor (ref. pic. 1)



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